

# **Custom On-Site Seminars**

## Your Plant. Our Expertise.

Training that fits your location and schedule.

Sometimes training is best delivered on-site, at your own facility and with your own equipment -- making for an extremely efficient and affordable way to gain professional training in whatever plastics process you need whether you need instruction for injection molding, extrusion, blow molding or thermoforming.

Our custom on-site seminars are designed from the ground up for you, the processor. While there is foundational information that we highly recommend be included in every seminar, you along with our instructor, will create a course that achieves your training goals during your initial phone consultation.

# How do I get started?

After you request a Paulson Custom On-Site Seminar we schedule your initial, complimentary phone consultation with our instructor. Following the phone consultation, our instructor gets to work developing your custom curriculum and calls to schedule your personalized seminar. Once scheduled, our instructor comes out to your facility and proceeds with your seminar. It's that simple.

Our on-site seminars typically range from 3-5 days depending on the complexity of your training goals.

# **Discovery Day**

For those companies with more involved training needs we offer a Paulson "Discovery Day." This involves our instructor coming to your plant a day before your scheduled seminar for a 4-6 hour assessment consultation. During this consultation our instructor meets with you and appropriate team members to review equipment and materials and get a more intimate understanding of your plant's day-to-day operations including any problems, opportunities, systems and procedures that may or may not be working.

Here is a sample of some of the information that would be gathered during your Discovery Day:

- Current experience/expertise of personnel to be trained
- How many people to be trained
- Type of products that your company specializes in
- Types of materials used
- Level of machine automation
- Specific goals of the in-plant seminar

At the conclusion of your Discovery Day, our instructor incorporates the information gathered into the curriculum to be appropriately addressed In the seminar.

### What can I expect from a Paulson Custom Seminar?

By teaching a specific plastics process right in-house on the very machines used every day **personnel will** learn and retain more and all at the same time.

Our custom on-site seminars are designed to:

- Enhance the knowledge, understanding and skills of your technical team
- Teach your team the scientific concepts of plastics processing working with your parts and products as examples
- Clarify Paulson's "vendor neutral" content and approach to teaching. It makes no difference to us what brand of machines you use, how old they are, what control equipment you may or may not be using, or the material supplier you use. We are teaching proven skills and knowledge along with scientific processing concepts.
- Equip you and your team with the fundamental knowledge of processing plastics from the "plastics point of view" using the principal concepts discovered by Donald Paulson in the late 1960's. The plastic only knows four variables: heat, flow, pressure and cooling.

Using Paulson's simple approach and decades of proven training, you and your team will achieve a solid understanding of the scientific concepts of plastics that can be immediately put to use to dramatically increase your production results.

#### Certification

Following your On-site Seminar each participant will be certified if they pass the certification test. Typically our certifications require successful completion of a ProMolder 1 class but having on site training accomplishes that and more.

## **Beyond the Seminar – Troubleshooting Consultation Day**

In addition to your custom seminar, we offer an optional day of consulting devoted to company specific questions or challenges. Our instructor can be retained for an extra day to consult and troubleshoot any jobs or parts that you are finding particularly challenging. You tell us how you want to use this extra day and we will deliver. You can choose troubleshooting, process optimizations, or other production floor concerns. This is a very popular option among our in-plant seminar customers because <u>our expert is already on-site</u>, is already very familiar with both your employees and your overall operation and can typically <u>troubleshoot several problems during just that one day</u>. Very often, this one-day alone pays for the entire week of your in-plant seminar. This is valuable one-on-one time with the instructor to clarify concepts learned.

# What if we have more questions days later?

Well, that's not unusual. Our instructor automatically conducts follow-up calls with all of our custom seminar customers and that's the perfect time to schedule a Troubleshooting Consultation or schedule a specific phone consultation.

#### **Get Started**

If On-site training is right for you and your company call today to speak with a Paulson Training representative and we'll get you on your way **800-826-1901 or email** info@paulsontraining.com.

## **About Paulson Plastics Academy**

The **Paulson Plastics Academy (PPA)** is the division of Paulson Training Programs devoted to in-person, hands-on training. We offer expert instructor-led, vendor-neutral certification seminars that teach the fundamentals and advanced topics of injection molding, extrusion, and extrusion blow molding. The number of Plastics Academy graduates grows by hundreds each year. Whether you need a customized onsite seminar as described here for your whole team or an instructor-led classroom experience for one or a few of your personnel, PPA can help you take the next steps on your journey to success. Contact us today to learn how we can help you get the most out of your training investment.